



Electronic Assembly Products, Ltd.

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www.eapltd.com



Vision Statement

ELECTRONIC ASSEMBLY PRODUCTS IS A MANUFACTURER'S REPRESENTATIVE AGENCY THAT APPROACHES EVERY CUSTOMER AS A PARTNER IN SOLVING PROCESS CHALLENGES.

Experience

Our salespeople have a working knowledge of all aspects of assembly processes.

Partnership

We work with our customers to both identify and resolve their assembly challenges.

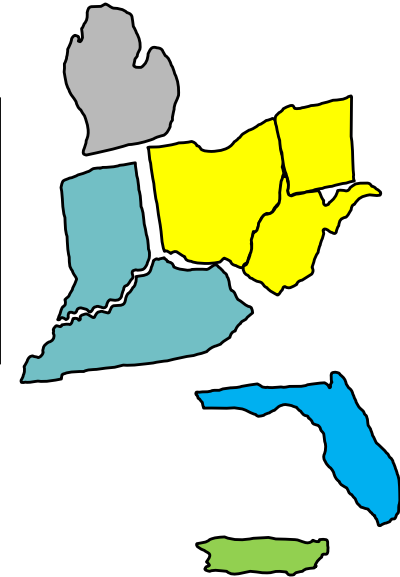
Technology

We choose to represent products that are the technology leaders in their sector.



Covering

Ohio - Indiana - Kentucky - Michigan - West Virginia - W. Pennsylvania - Florida
Puerto Rico - Dominican Republic



John Johnson
President - EAP
Ohio - W. PA - W. VA.

John Johnson III
Indiana - Kentucky - Ohio - W. PA - W. VA.

Autumn Johnson
Inside Sales Support

Kevin Moses
Indiana - Kentucky

Carl Meissner
Western Michigan

Erin Rodgerson
Eastern Michigan

Janet Fortner
Inside Sales Support

Mark Hendron
Eastern Florida

Doug Misener
Western Florida

Caribbean Production Supply
Andres Torres - Puerto Rico - Dominican Republic



Market Summary

- **Market**

- With few manufacturers representatives that focus on the end user, there is a missing link for production solutions to be marketed directly to the end user.

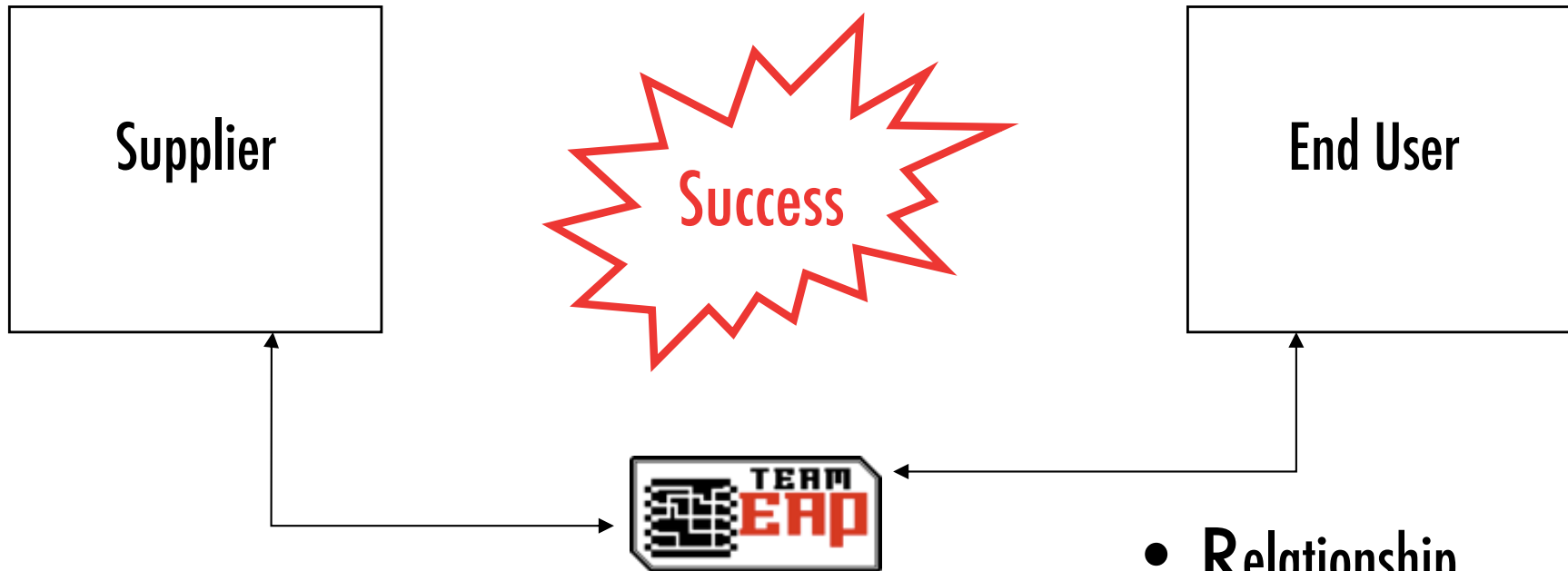
Electronic Assembly Products will provide the highest level of customer service to end users with a product focused approach.



Goals & Objectives

- **Goals**
 - Provide the highest value for our suppliers
 - #1 Representative in the territory
- **Objectives**
 - Grow the highest market share per line
 - Represent technology leading products
 - Provide solutions for end users with long term relationships

Market Plan - REI



- Relationship
- Experience
- Integrity
- Service
- End user focus







Keys to Success

- ☑ Product experience
- ☑ Relationship with end users
- ☑ Market coverage
- ☑ Solid relationship with distributor partners
- ☑ Integrity



EAP Corporate References

- Carlos DeLaisla – Desco – 909-627-8178 
- Glenn Schindo – Weller – 919-247-4307 
- Rob DiMatteo – BTU – 978-618-4750 
- Frank Hart – PVA - 518-881-1671 



Web Site

www.eapltd.com

HOME PRODUCTS NEWS ABOUT US CONTACT



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By finding the right solution to every challenge, EAP maintains the confidence of its customers, enabling it to act as a trusted extension of their internal resources.